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RETAIL PRICE LIST, 1921



Hopedale Nurseries

J. W. Griesemer, Proprietor

HOPEDALE, ILLINOIS

Last season we named the just causes for high prices on Nursery Stock. There is no use repeating this. In farther explanation, there are not now nearly one-half as many nurseries in America as before the war. Over one-half of them were forced out of business during the years of high cost of production and low selling price. Now that prices are better, many new ones, with little experience, will start in. It is better to buy from members of the AMERICAN ASSOCIATION OF NURSERYMEN. Trade mark of this Association is at the head of this page. It is a guarantee of square dealing. If you do NOT get fair treatment from a member, write them frankly and fairly about it. If they are unwilling to make good, write the Secretary, John Watson, Princeton, N. J., giving details of your claim. The Society will compel him to make good, or put him out of the Association. It is intended to finish the program this summer in that the Association will guarantee fair treatment, and, if members do NOT make good, the Society will, and expel the member. You are pretty safe in buying from members of the A. A. N. Watch for the Trade Mark, as above, before placing orders.

Prices are at a standstill. A few are higher, more are lower. It is likely that they will slowly decline for the next three years, when they will become normal.

Fruits are still scarce. Order early to be assured of getting what you want. Contraction of money will make less sales, and it is likely that there will be just about enough to go through the season. None will be left. Otherwise there would not have been enough Plum, Cherry and some other items to finish the season. Better order early to be safe.

DESCRIPTIVE CATALOG.

Forty-eight pages and covers, filled with useful information of selecting sites, planting and caring for orchards, spraying, and other useful information, full and perfectly frank descriptions of varieties. You will find faults, if any, described as well as the virtues of this sort, and exactly as our experience at the time of writing it, proved it to be. It is several years old now, but still valuable. We got out a large edition to make it the best possible. If you have not a copy, ask for it. We are glad to send it to you whether you buy of us or not. All that we want to know is that you WANT it.

LOCATION.

We are in Tazewell County, 23 miles West of Bloomington, on the C. & A. R. R., 25 miles Southeast from Peoria, 22 miles Southeast of Pekin, our county seat. This spring we will pack at our old Packing Ground, where we have been for 25 years. By fall we expect to have new Packing Grounds ready, one block Northwest from where the office now stands, and directly Northwest across the street from former residence. Nurseries are 1½ miles Northwest from town. You are welcome to visit either or both at any time, but we can show you about better outside our regular packing season.

REFERENCES.

Hopedale National Bank, Bradstreet's Commercial Agency, Peoria, any business man in Hopedale, and likely some neighbor of yours can tell you about us, our methods and responsibility. We are not ashamed of our record.

WILD PLANTS.

We hope to have our new Wild Plant List out in early summer. It is the most complete list issued of all wild plants. If interested, send for it. It is free. Old lists sent until new ones are ready.

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TERMS.

Cash, from unknown parties, or bank references. Ten days net to those with established credit. Longer time may be arranged by customers paying 7 per cent interest. 5 of a sort at 10 rates; 50 of a sort at 100 rates; 500 at 1,000 rates. ALL PRICES are net, for goods packed and delivered to carriers. No extra charges for packing or cartage. Customers pay carriage charges. When we deliver to carriers in good condition, ownership passes to purchaser. If damaged en route, make immediate complaint to carriers—through your local agent. While we do not stand responsible for damages from delay or rough usages by carriers, we will be glad to help customers get their claims through.

GUARANTEE.

We guarantee our stock to be the sort named, and in good, vital condition on leaving us. Should they prove contrary to this, we stand ready to supply fresh stock free of cost, or refund the purchase price, as the customer elects, but will not be responsible for any greater amount.

HOW TO SHIP.

Parcels weighing not over 50 pounds and not over 84 inches combined length and greatest girth can go parcels post. Local, First and Second zones, 5c for first pound and 1c for each additional pound. Third zone, 6c and 2c; Fourth zone, 7c and 4c, and so on up. Your Postmaster can give postal rates. Most trees of the regular grade cannot be sent Parcels Post, owing to the bundle being too large. We have National Express and C. & A. R. R. here. On most ordinary sized bundles express charges are lower than freight and so much cheaper, and faster. Let us know how you wish us to ship. If no instructions are given, we will use our best judgment, but assume no risks.

FRUIT DEPARTMENT.

Most fruits and many ornamentals are listed by diameter well above the ground. Where both diameter and height are given, height is estimated. The diameter prevails.

	Each	Ten	Hundred	Est. Height
Apple— $\frac{3}{4}$ in. cal....	\$1.00	\$7.50	\$70.00	5 to 7 feet
Apple— $\frac{5}{8}$ in. cal....	.75	6.00	50.00	4 to 5 feet
Apple— $\frac{1}{2}$ in. cal....	.50	4.00	30.00	3 to 4 feet

We have some sorts 1 in. at \$1.15 each, and 1 $\frac{1}{4}$ in. at \$1.25 each, but not in all sorts.

SUMMER SORTS—Red June, Early Harvest, Yellow Transparent, Kirkbridge, Duchess, Sops of Wine, Sweet June, Red Astrachan.

Autumn Sorts—Belleflower, Fulton, Grimes, Maidens Blush, Spy, Pewaukee, Rambo, Snow, Wealthy, Twenty Ounce Autumn Strawberry.

WINTER SORTS—Aiken, Baldwin, Ben Davis, Delicious, Delaware Red, Dominie, Gano, Grimes, Geneton, Jonathan, King, Little Romanite, Mammoth Black Twig, Michael Henry Pippen, Milan, Minkler, Northern Spy, Paradise Winter Sweet, Roman Stem, Rome Beauty, Rawles Ganette, Stayman Winesap, Stark, Talman's Sweet, White Pippen, Winter Winesap, Winter Bananna, Willow, Wolf River, York Imperial.

We have a few others in small lots. Also, on early orders, may secure almost any sort for you.

CRABS—Florence, General Grant, Mam. Wild Crab, Com. Wild Crab, Whitney. Crabs are priced same as apples, and same grades in them, except Wild.

We try to keep these sorts in stock throughout the season, but may run out of some of them in latter part of the delivery season. Please tell us in your order whether we may substitute other sorts or grades, if out of the sort and grades ordered when your order reaches us, to save correspondence. ORDER EARLY.

STANDARD PEARS.

$\frac{3}{4}$ in., 5-7 feet—	Each \$1.50.	Ten for \$12.50.
$\frac{5}{8}$ in., 4-5 feet—	Each \$1.00.	Ten for \$8.50.
$\frac{1}{2}$ in., 3-4 feet—	Each .80.	Ten for \$7.00.

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SORTS—Bartlett, Duchess, Garber, Seacle, Sheldon, Matthews (Winter). Can supply other sorts on EARLY ORDERS.

DWARF PEARS.

Duchess seems the best adapted to our section by far. We offer it in $\frac{5}{8}$ in. at \$1.00; 10 for \$9.00. We also have a few Seacle and Bartlett, $\frac{1}{2}$ in. at 75c; 10 for \$7.

CHERRIES.

11-16 in. at \$1.75. Ten for \$15.00.

$\frac{5}{8}$ in. at \$1.25. Ten for \$10.00.

$\frac{1}{2}$ in. at \$1.00. Ten for \$ 8.00.

SORTS—Black Tartarian, Early Richmond, English Morilla, Dyehouse, May Duke, Montmorency.

PLUMS.

Same grades and price as Cherry.

SORTS—Abundance, Burbank, Damsen, Imp. Gage, Lombard, Wild Goose. Others supplied on EARLY ORDERS.

PEACHES.

$\frac{3}{4}$ in. and up diameter....Each \$1.00.

4-6 feet, regular lists—Each 80c; 10 for \$7.00; 100 for \$65.00.

3-4 feet tall—Each 60c; 10 for \$5.00; 100 for \$40.00.

2-3 feet—Each 40c; 10 for \$3.50; 100 for \$30.00.

Don't overlook these. They are cropping here now, and if you don't plant trees you can't enjoy the great blessing of fresh and canning peaches.

SORTS—Alexander, Champion, Elberta, Foster, Greensboro, Heath Cling, Hale, Indian Cling, Late Crawford, Early Crawford, Red Bird, Cl. Mayflower, Triumph, Yellow St. John, Zipf's Seedling. Others supplied on early orders. SEE DESCRIPTIVE CATALOG for description of these sorts. If you have misplaced it, send for new copy.

APRICOT.

We carry only the J. L. Budd Apricot in stock. With us it seems to be the only one that we can rely on. 4-6 feet, \$1.25; 3-4 feet, \$1.00. Are scarce.

QUINCE.

We carry only the Orange. It seems to be the only one that bears enough here to pay to plant. Very scarce and high this season. $\frac{5}{8}$ in. at \$1.50; $\frac{1}{2}$ in. at \$1.00.

Sundries Fruits.

Cherry, Wild, Black (Collected)—4-6 ft., 25c; 6-8 ft., 40c. Larger if wanted.

Cherry, Wild, Red— $1\frac{1}{2}$ in. at 75c; 2 in. at \$1.25; $2\frac{1}{2}$ in. at \$1.65; 3 in. at \$2.50.

Crabs—SEE FRUITS for both common and Mammouth—under Apple.

Elderberry, Black—3-4 ft., 25c; 4-6 ft., 40c.

Elderberry, Red—3-4 ft., 35c; 4-6 ft., 60c.

Haw, Black—3-4 ft., 40c.

Haw, Red (Collected)—3-4 ft., 20c; 4-5 ft., 30c.

Juneberry, Dwarf—2-3 ft., 40c; 3-4 ft., 50c.

Mulberry, Russian—4-6 ft., 25c; 6-8 ft., 50c; 8-10 ft., 75c. Larger if wanted.

Mulberry, Native—6-8 ft., 60c; 8-10 ft., 80. Can do Wild trees cheaper.

Paw Paw (Collected)—2-3 ft., 20c; 3-4 ft., 30c; 4-6 ft., 50c. Hard to transplant.

Plum, Wild—3-4 ft., 35c; 4-6 ft., 50c. Nursery Grown.

Cherry, Rocky Mountain Dwarf—2-3 ft., heavy plants, 50c each.

In most of above we can do both lighter and heavier grades at a corresponding price. Large lots, in several of them. Write for prices. (Col.) or "Collected" means that these are collected from the wild state and not nursery grown, transplanted stock, as are the others.

Small Fruits.

GRAPES—These are still scarce, though more plentiful than last year, especially the 1-year grade in them. We list this grade only. They are cheaper practically as good and can be supplied the more surely. If you want 2-year stock, ask for prices on it.

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Concord—1-year No. 1 plants, 25c each; 10 for \$2.00; 100 for \$15.00.

Assorted 35c each; 10 for \$3.00; 100 for \$25.00.

Sorts in Assorted Grapes—Agawan, Delaware, Diamond (Wh.) Moores Ey., (Bl.), Niagara (White), Worden (Blue) (Red). Others supplied on early orders.

WILD (Collected)—Each 15c; 10 for \$1.00; 100 for \$6.00. Good plants.

BLACKBERRIES—10c each; 10 for 60c; \$4.00 per 100. Snider, Elderado, Kitatinny, Blowers, Marsereau, Stone's Hardy, Early Harvest, and a few Thornless.

RASPBERRIES—Black Caps—Cumberland, Gregg, Kansas, Palmer Plum Farmer. Above at 10c; 10 for 50c; 100 for \$3.50; (1000, \$20.00 Cumberland only).

RASPBERRY—Reds—Cuthbert, Loudon and Golden Queen (Yellow). Each 10c; 10 for 50c; 100 for \$3.50.

St. Regis—Everbear—15c each; 10 for 75c; 100 for \$4.00.

WILD—The Common Wild Sort (Black)—10c each; 10 for 40c; 100 for \$3.00; 1000 for \$20.00.

DEWBERRIES—Lucretia or the Wild Ones—Either 10c; 10 for 50c; 100 for \$3.

GOOSEBERRIES—Houghton, Downing, Red Jacket—2 years, No. 1 at 45c; 10 for \$4.00; 1 year, No. 1 at 35c; 10 for \$3.00.

CURRENTS—(Caps.)—Fay, Pomona, White Grape, Red Cross and Perfection—2 yr. at 45c; 10 for \$4.00; 100 for \$35.00; 1 yr. No. 1 at 40c; 10 for \$3.50; 100 for \$32.

STRAWBERRIES—Bubach (P), Dunlap (S), Gandy (S), Haverland (P), Dr. Burrell (S), Klondyke (S), Warfield (P), Sport Marked (P), are pistilate and need fertilizing, or must be planted alongside some of those marked (S). Latter staminate and may be planted alone.

PRICES—12 for 25c; 25 for 40c; 100 for \$1.00; 1000 for \$8.00.

EVERBEARING SORTS—Progressive and Superb—Each 10c; 12 for 50c; 100 for \$2.00.

GARDEN ROOTS.

RHUBARB—"Linnaes"—The best sort. Each 15c; 10 for \$1.00.

ASPARAGUS—"Conover's Colossal"—Each 10c; 25 for 75c; 100 for \$2.00; 1000 for \$17.50.

HORSERADISH—15c each; 10 for \$1.00; 100 for \$5.00.

ORNAMENTAL DEPARTMENT.

Ornamentals are needed for health, comfort and increasing the value of our home grounds. A wind-break may often be set so as to not only give protection to stock, or home grounds, but to frame in a fine bit of scenery, or for background to the general landscape. We have the most complete line in Ornamental Trees and Evergreens in this section. We supply many car loads of these to other nurserymen, scattered from Denver, Colorado, to Philadelphia. We must have the goods, and make the prices or these veteran nurserymen would not buy from us. We invite inspection:

Make home just as attractive as possible and keep the boys and girls at home. We need them there, the nation needs them there, and they are better off in all ways. Do "your bit" and you will be surprised to learn how much you enjoy it yourself.

Ornamental Trees.

Prices include packing. Trees 4 in. up in diameter are very difficult as well as expensive to pack in ordinary bales. They should go in car lots, or be taken by wagon or truck from the nursery. Packing cost is so great that we reserve the right to send them as car lot, and allow the customer the difference in freight between car and local freight. If larger trees are bought, a reduction, amounting to the cost of packing, is made to customers getting them from here, or in car lots. When asking for quotations on large trees, please state whether you will call for them or they are to be baled. Send list for quotations on quantities. We quote promptly. This is a good plan when a considerable amount of stock is wanted in any line, or special grades. We have many grades not listed, and can do many sorts not listed. LET US QUOTE ON YOUR LIST OF WANTS.

ASH, Am. White— $\frac{5}{8}$ in. @ 25c; $\frac{3}{4}$ in. @ 40c; 1 in. @ 75c; $1\frac{1}{2}$ in. @ \$1.00; 2 in. @ \$2.00; 3 in. @ \$3.50. Splendid lot of these—in car lots if wanted. Ask for prices in quantity.

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ASH, Green—2—3 in. @ \$2.50; 3—4 in. Cal. @ \$3.50; 4 in. up, \$5.00. These are thrifty trees, a little tall, but otherwise splendid and well supplied with branches.

ASH, Blue—Genuine F. quadriangulata. Splendid Trees. 2—3 ft. @ 25c; 3—4 ft. @ 40c; 6—8 ft. @ 78c.

BIRCH, Am. White or Paper—Also "Cance" Birch—6—8 ft. @ 80c; 8—10 ft. @ \$1.00; 2 in. @ \$1.50. Much smoother and better than European.

BIRCH, Red or River—2—3 in. Cal. @ \$1.50.

BIRCH, Cut Leaved Weeping—See Weeping Trees.

BIRCH, Yellow or "Sweet"—2—3 ft. @ 30c.

BOX ELDER—Our Block of these is fine, straight for this sort, rather tall and high to branches—2—3 in. Cal. @ \$1.25; 3—4 in. @ \$2.50; 4 in. up @ \$4.00. Can do car lots in these. Also Am. White Ash.

CATALPA Speciosa—1½ in. @ 50c; 1½ in. @ \$1.00; 2 in. @ \$1.50; 3 in. @ \$2.00; 4 in. @ \$3.00.

CATALPA Bubgii—Sold out of these, but will quote on your wants. Let us know what you want.

CHERRY, Wild, Red Berries and Black Berries, Wild Cherry—See Sds. Fruits.

CHESTNUT, Horse or Am. Buckeye—3—4 ft. @ 40c; 4—6 ft., 50c; 6—8 ft., \$1.

CRABS, Common Wild, Grafted, and Man. Wild—See Crabs and Apples.

Can do collected Wild Crabs cheaply. State your wants for prices.

CRAB, Bechtel's Double Flowering—2—3 ft., 50c; 3—4 ft., 75c; ½ in., 90c.

This splendid tree does not bear fruit, but in flower is a wonder. Same color season and fragrance of the Common Wild Crab, but flowers as large and double as small roses.

ELM, Am. White—1½ in., 75c; 1½ in., \$1.00; 1¾ in., \$1.50; 2 in., \$2.00; 2½ in., \$2.50; 3 in., \$4.00; 4 in., \$6.00; 5 in., \$7.00; 6 in., \$8.00. We have a few Red or "Slippery" Elms at same prices as above.

HACKBERRY—6—8 ft. @ 60c; 8—10 ft. @ \$1.00; 1½ in., \$1.50; 2 in., \$2.00; 3 in., \$3.00; 4 in., \$4.50. Not many in stock, but nice in most grades.

HAW, Black and Red—See Shrubs; also under Sds. Fruits.

HICKORY, Shellbark—2—3 ft., dug with 12 in. tap root, @ 30c; 18 in. tap root @ 50c; 2 ft. tap root @ 75c. Can do larger or smaller tops at near this price. Big difference in length of tap root. (All Collected).

HORNBEAM or Brinwood (Col.)—4—6 ft. @ 50c; 1 in. Cal., 75c; 1½ in. @ \$1. Can do both larger and smaller grades in considerable quantity. Nice stock.

JUDAS TREE or Red Bud—2—3 ft. @ 25c; 3—4 ft., 35c; 4—6 ft. 50c. Large Trees, \$1.00 to \$3.00 each.

LARCH, Am.—2—3 in. \$2.00; 3—4 in. @ \$3.50. Only few, but nice.

LINDEN, Am.—1½ in. @ 50c; 1½ in. @ 75c; 2 in. @ \$1.50; 3 in. \$3.00; 4 in. @ \$5.00. We have a splendid lot of these in the Red Twiggled type (Southern Type), and Gray Twiggled or Northern Type. Both in car.lots.

MAPLE—We have 20,000 Maples in Sugar, Norway, Red, Silver and Striped Maples. Can do car loads in Silver and Sugar Maple.

SUGAR MAPLE—Splendid Lot, Excellent Stock—1 in., 50c; 1¼ in., 80c; 1½ in., \$1.25; 1¾ in., \$1.50; 2 in., \$2.25; 2½ in., \$2.75; 3 in., \$3.50; 3½ in., \$5.00.

NORWAY MAPLE—Same price in same grades; also 4 in. @ \$6.00; 5 in. @ \$10.00. These are thrifty, splendid trees, but not so straight as Sugar Maple. About 300 in all grades of these.

SILVER MAPLE—Many car loads of these in all grades and sizes. 3 in. up trees are splendid. Some of the lighter grades are rather tall for caliper and height to limbs. All good, thrifty trees. 1¼ in. @ 35c; 1½ in. @ 60c; 2 in. @ \$1.25; 2½ in. @ \$2.00; 3 in. @ \$2.50; 3½ in. @ \$3.00; 4 in. @ \$4.50; 5 in. @ \$6.00; 6 in. @ \$7.50; 7 in. @ \$10.00.

RED MAPLE (Acer rubra)—2—3 ft., 35c; 3—4 ft., 50c; 4—6 ft., 75c.

STRIPED MAPLE (Acer Pennsylvanica)—3—4 ft., 50c.

MULBERRY—See Miscellaneous Fruits.

MT. ASH, EUROPEAN—1½ in., \$1.25; 2 in., \$2.00; 2½ in., \$3.00.

OAKS—Splendid assortment of sorts and grades. Our nursery is on cleared Oak Forest land. They are "at home" and develop splendidly. Most Illinois Nurserymen look to us for Oaks.

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BUR OAK—3—4 ft., 50c; 4—5 ft., 75c; 1½ in., \$1.00; 1½ in., \$1.50; 1¾ in., \$2.00; 2 in., \$2.50; 2½ in., \$3.00; 3 in., \$4.00; 4 in., \$6.00.

BLACK OAK—2—3 ft., 35c; 3—4 ft., 50c; 4—5 ft., 75c.

PIN OAK—Fastest, smoothest grower of all Oaks. Car lots, if wanted—3—4 ft., 30c; 4—5 ft., 60c; 1 in., 75c; 1¼ in., \$1.25; 1½ in., \$1.50; 1¾ in., \$2.00; 2 in., \$2.50; 2½ in., \$3.00; 3 in., \$4.50; 4 in., \$6.00.

RED OAKS—Car lots in these and splendid trees. Smaller sizes, same as Pin Oaks. 1¼ in., 75c; 1½ in., \$1.50; 1¾ in., \$2.00; 2 in., \$2.75; 3 in., \$4.00; 4 in., \$5.00.

WHITE OAK—Good trees, only few of them.—1½ in., \$1.50; 2 in., \$2.50; 3 in., \$4.00; 4 in., \$5.00.

PECANS, Transplanted—2—3 ft., 50c; 3—4 ft., 75c.

PERSIMMONS, American—18—24 in., 25c; 2—3 ft., 35c; 3—4 ft., 50c; 1¼ in., \$1.50; 1½ in., \$2.00.

POPLARS—We have car lots in Tulip Poplar and Carolina Poplars. Get prices on quantities.

CAROLINA POPLARS—1½ in., 50c; 1¾ in., 75c; 2 in., \$1.00; 2½ in., \$1.50; 3 in., \$2.50; 4 in., \$4.50; 5 in., \$6.00; 6 in., \$7.00.

TULIP POPLARS—1 in., 30c; 1¼ in., 50c; 1½ in., 75c; 1¾ in., \$1.25; 2 in., \$2.00; 2½ in., \$2.50; 3 in., \$3.00; 3½ in., \$4.00; 4 in., \$5.00. Ask for special prices in lots. Car loads, if wanted.

LOMBARDY POPLAR—6—8 ft., 60c; 8—10 ft., 85c; 10—12 ft., \$1.25; 2 in., \$2.

NORWAY POPLAR—3 in., \$3.00; 3½ in., \$3.50; 4 in., \$4.00; 5 in., \$5.00.

Red Bud—See Judas Tree.

SILASBURA, "Ginko" or Maidenhair Tree—¾ in., 75c; 1 in., \$1.00; 1¼ in., \$1.25

STRAWBERRY TREE—See "Waahoo" under Shrubs.

WALNUT, Black—Car lots of these. Splendid trees, rather tall and high to Branches—1¼ in., 40c; 1½ in., 75c; 1¾ in., \$1.00; 2 in., \$1.50; 2½ in., \$2.00; 3 in., \$3.00; 4 in., \$4.00.

WALNUTS, White—Same sizes and prices as Black, but less of them.

WALNUT, Seibold or Japanese—4—5 ft., 75c; 5—6 ft., \$1.00; 2½ in., \$3.50.

WILLOW, "Pussy"—2—3 ft., 25c; 3—4 ft., 40c; 4—6 ft., 60c.

WILLOW, Wisconsin Weeping—8—10 ft., 75c; 10—12 ft., \$1.00; 2 in., \$1.50.

WILLOW, Niob Weeping—2 in. @ \$1.50; 2½ in. @ \$2.00. Only few of these.

DECIDUOUS SHRUBS.

Shrubs are playing an ever-increasing part in the ornamentation of home grounds. They are indispensable in any scheme to beautify the Home Grounds, roadway, screens to block out unsightly objects, etc. Some items are scarce in these, as well as in fruits. For descriptions, see our Descriptive Catalog. If you have misplaced it, ask for new copy. We are glad to send it to any one interested, whether they buy or not.

ACTIA, Moss Locust—2—3 ft., 20c; 3—4 ft., 30c; 4—5 ft., 50c; 5—7 ft., 75c.

ALTHEA, Rosea, Double White, Pink or Red—12—18 in., 15c; 18—24 in., 20c; 2—3 ft., 35c.

ALMOND, Double Pink—18—24 in., 25c; 2—3 ft., 40c.

AMORPHIA Fruticosa, False Indigo—2—3 ft., 30c; 3—4 ft., 50c.

ARALIA Spinosa, "Hercules Club"—12—18 in., 20c; 18—24 in., 30c; 2—3 ft., 40c.

ARALIA Pentafolia, "Five Leaved Aralia"—3—4 ft., 40c; 4—5 ft., 50c.

BARBERRY Thunbergii—12—18 in., 30c; 18—24 in., 40c; 2—3 ft., 50c. See Hedging.

BUDDLEA, Butterfly Bush—50c.

BUTTON BUSH (Caphalanthus Occidentalis)—2—3 ft., 35c. Smaller if wanted.

BLADDER NUT (Staphyllia Trifolata)—3—4 ft., 30c; 4—5 ft., 40c. (Col.).

CALYCANTHUS, Sweet Shrub—18—24 in. @ 25c; 2—3 ft. @ 35c; 3—4 ft., 50c.

CHERRY, Black, Choke—3—4 ft., 30c; 4—5 ft., 50c; 5—7 ft., 60c.

CAPHALANTHUS Occidentalis, "Button Bush"—2—3 ft., 30c; light plants, 15c @ 25c.

CORYULAS Americana, Common Hazelnut—2—3 ft., 15c; 3—4 ft., 25c; Whole Clumps, 50c. Hazels are collected stock. Can do in large quantities cheaply.

CORNUS, Dogwood—These are very useful owing to adaptability to various

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locations, and beauty in flower and fruit. Have splendid lot C. Stolonifera, the Bright Red Twigg'd sort, and C. Paniculata, Gray Dogwood. Ask for prices in quantity.

- C. Aura, Yellow Twigg'd D.—12—18 in., 15c; 18—24 in., 25c; 2—3 ft., 50c.
- C. Florida, "White Dogwood"—2—3 ft., 30c; 3—4 ft., 40c.
- C. Paniculata, (Col.)—2—3 ft., 15c; 3—4 ft., 25c; 4—5 ft., clumps, 50c.
- C. Stolonifera (Bright Red Twigs)—2—3 ft., 25c; 3—4 ft., 40c; 4—5 ft., Cl. 60c.
- CRATAEGUS, Red Haw or Hawthorne (Col.)—2—3 ft., 15c; 3—4 ft., 25c.
- CURRANT, Yellow Flowering—2—3 ft., 25c; 3—4 ft., 40c.
- DUETZIA, Gracilis, Dense Dwarf Sort—10—18 in. @ 35c; 18—24 in. @ 50c.
- DUETZIA, Pride of Rochester—3 ft., 60c.
- Diervilla Trifida, Wild Wygelia—2—3 ft., 35c. Light plants, 15c to 25c.
- ELDER, GOLDEN—18—24 in., 30c; 2—3 ft., 40c.
- ELDER, Common Black—2—3 ft., 15c; 3—4 ft., 25c; 4—6 ft., 40c. (Col.).
- ELDER, Red Berried—3—4 ft., 35c; 4—6 ft., 50c; 6 ft. up, heavy, 75c.
- EUONYMOUS Atropurpuera, "Waahoo" or "Strawberry Tree"—3—4 ft., 30c; 4—5 ft., 50c.
- EUONYMOUS Americana, the Green Branched Sort—2—3 ft., 25c; 3—4 ft., 40c.
- EUONYMOUS Obvatus, "Trailing Waahoo"—See Vines.
- FORSYTHEA, "Golden Bell," Suspensia, Intermedia or Viridis—3 ft., 30c; 5 ft., 50c.
- GINKO—See Silasbure under Trees.
- HIBISCUS, White or Pink—20c. Larger clumps, 25c, 35c and 50c.
- HONEYSUCKLE, Bush (Lonicera Tartarica)—2—3 ft., 25c; 3—4 ft., heavy, 50c.
- Four colors and several forms in these.
- High Bush Cranberry—See Viburnum.
- Hazelnut—See Coryulas.
- HYDRANGA Paniculata Grandiflora, Usual Sort—12—18 in., 25c; 18—24 in., 40c; 2—3 ft., 60c.
- HYDRANGA Aborescens Sterilis ("Hills of Snow")—12—18 in., 25c; 18—24 in., 40c.
- HYDRANGA Aborescens, or Wild Hydrangea—2—3 ft., 15c; 3—4 ft., 25c; Clumps, 40c up.
- KERRIA Kerroides, White Kerria—18—24 in. @ 40c; 2—3 ft. @ 60c.
- KERRIA Japonica, Green Stems, Double Yellow Flowers—2—3 ft., 35c; 3—4 ft., 60c.
- Lonicera—See Honeysuckle, Bush.
- LILACS, Common White or Purple—2—3 ft., 25c; 3—4 ft., 40c; 3—4 ft., Clumps, 60c; 4—5 ft., Clumps, 75c; 5 ft. up Clumps, \$1.00 to \$1.50. Splendid lot in these.
- LILACS, Assorted, named sorts, but names lost—2—3 ft., 50c; 3—4 ft., 75c.
- LAGUSTRUM, Privet—See Hedging for larger amounts.
- Amoor River North and Iбота—12—18 in., 25c; 18—24 in., 30c; 2—3 ft., 35c; 3—4 ft., 50c.
- California Privit—2—3 ft., 25c; 3—4 ft., 35c.
- PRIVET—See Lagustrum above.
- PTELIA Trifiliata, Wafer Ash—2—3 ft., 20c; 3—4 ft., 30c; 4—5 ft., 40c.
- Quince, Flowering, or "Burning Bush"—2—3 ft., 35c; 3 ft. up, 50c. Light Plants, 15c up.
- Red Bud—See Judas Tree under Trees.
- Rhamnus Catharticus, "Buckthorn"—2—3 ft., 20c; 3—4 ft., 30c.
- RHUS Aromatica, or Fragrant Sumac—3—4 ft., 35c; 4 ft. up, 50c.
- RHUS Copalina, Dwarf S. or Shiny S.—2—3 ft., 25c; 3—4 ft., 40c.
- RHUS Typhenia, Staghorn Sumac—3—4 ft., 20c; 4—5 ft., 30c; 5 ft. up, 50c.
- RHUS Typhenia Lanceolata, Fern Leaved Sumac—18—24 in., 25c; 2—3 ft., 35c.
- RHUS Typhenia Glabra, Common Sumac—2—3 ft., 10c; 3—4 ft., 20c; 4—5 ft. 30c. (Col.). Large lots of these at low price.
- Rhodotypos Kerroides—See Kerria Kerroides.
- RUBUS Odorata, Flowering Raspberry—25c; 10 for \$2.00; 100 for \$15.00.
- Sambucus—See Elder.
- STAPHYLIA Trifoliata (Col.), "Bladdernut"—3—4 ft., 30c; 4—5 ft., 40c.
- SYRINGA or Mock Orange—2—3 ft., 25c; 3—4 ft., 35c; 4—5 ft., 50c.

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SYRINGA, Lilacs—See Lilacs.

Symphecarpus Racemosa, Wh. Snowberry—2—3 ft., 35c; 3—4 ft., 50c.

Symphecarpus Vulgare, Red Snowberry—18—24 in., 20c; 2—3 ft., 30c; 3—4 ft., 40c.

SPIREA—This family of shrubs is used more than any other in ornamenting home places. They are so reliable, hardy and pretty, and they are in so many forms that they fit any locations.

SPIREA Van Houtii—12—18 in., 15c; 18—24 in., 25c; 2—3 ft. @ 35c; 3—4 ft.

@ 60c. Can make material reductions in 10, 100 and 1000 lots.

SPIREA Anthony Waterii, Red, Dwarf—12—18 in., 35c; 18—24 in., 50c.

SPIREA Collusa Alba, like above, only White—12—18 in. @ 30c; 18—24 in. @ 50c.

SPIREA Billardii, and **B. Alba** (Red and White varieties of the same sort)—2—3 ft., 30c; 3—4 ft., 40c. Last four bloom all summer.

SPIREA Bumalda, Red, Perpetual—12—18 in., 30c; 2—3 ft., 45c; 3—4 ft., 60c.

SPIREA Prunifolia, Old Fashioned Bridal Wreath—2—3 ft., 35c; 3—4 ft., 50c.

SPIREA Thunbergii—18—24 in., 35c; 2—3 ft., 50c.

SPIREA Aura, Golden Leaved Spirea—18—24 in., 25c; 2—3 ft., 35c.

SPIREA Filapendula Rubra, "Meadow Sweet" (Top dies)—20c to 40c Clump.

Snowballs—See Viburnums.

Sumac—See Rhus.

TAMARIX, Amurensis—3—4 ft., 35c; 4—5 ft. Clumps, 50c.

VIRGELIA Lutea, Yellow Wood—2—3 ft., 40c; 3—4 ft., 50c; 4—5 ft., 65c.

VIBURNUM—Snowball Family.

VIBURNUM Acerifolium, Maple Leaved Arrowwood—2—3 ft., 30c; 3—4 ft., 50c.

VIBURNUM Opulus, High Bush Cranberry—2—3 ft., 40c; 3—4 ft., 65c.

VIBURNUM Opulus Sterilis, Com. Snowball—2—3 ft., 35c; 3—4 ft., 50c. Large Plants, \$1.00 and \$1.50 each.

VIBURNUM Prunifolium, Black Haw (Col.)—2—3 ft., 20c; 3—4 ft., 30c.

VIBURNUM Placatum, Jap. Snowball—2—3 ft., 50c; 5—6 ft., \$2.00.

VIBURNUM Tomentosa, French Snowball—2—3 ft., 30c; 3—4 ft., 45c; 4—5 ft., 60c.

WYGELIA Rosea and **W. Hendersonii**—3—4 ft., 65c.

Xanthoxylum Americanum, Prickly Ash—2—3 ft., 30c; 3—4 ft., 45c; 4—6 ft., 60c. We can do this in Collected stock cheaply and in large lots.

All shrubs listed are NURSERY GROWN, unless specifically listed as Collected stock (Col.). In many items you will note that we can do Collected stock as well as nursery grown stock. Usually we have these in considerable lots, and can make low prices in 100 or 1000 lots. Let us figure on your wants in any shrub, whether listed or not, and any other grade wanted.

If you can use any of these in 10 or 100 lots, that are not so listed, send us your list for special quotations on the amounts and sorts you want.

HEDGING.

BARBERRY Thunbergii, Dwf. Jap.—12—18 in., 10 for \$2.00; 100 for \$17.50.

BARBERRY Thunbergii, Dwf. Jap.—18—24 in., 10 for \$3.00; 100 for \$25.00.

BARBERRY Thunbergii, Dwf. Jap.—2—3 ft., 10 for \$4.00; 100 for \$35.00.

PRIVET, Amoor River N.—12—18 in., 10 for \$1.75; 100 for \$12.00.

PRIVET, Amoor River N.—18—24 in., 10 for \$2.00; 100 for \$18.00.

PRIVET, Amoor River N.—2—3 ft., 10 for \$3.00; 100 for \$27.50.

PRIVET, Amoor River N.—3 ft., 10 for \$3.50; 100 for \$32.00.

PRIVET, Amoor River N.—6—12 in. Rooted Cuttings, 10 for \$1.00; 100 for \$6.

PRIVET, Ibota—12—18 in., 10 for \$1.25; 100 for \$10.00.

PRIVET, Ibota—18—24 in., 10 for \$1.50; 100 for \$12.50.

PRIVET, Ibota—2—3 ft., 10 for \$2.75.

PRIVET, Ibota—3 ft., 10 for \$3.50.

PRIVET, Ibota—8—12 in., 10 for \$1.00; 100 for \$5.00.

California Privet, and Amoor River South, are both very beautiful, but not hardy enough to use for hedging here. If wanted, we can supply them at less price than above sorts. Arbor Vitae or White Cedar is much used as hedging, in fact more than any other Evergreen. We usually sell seedlings for hedging. Both Seedlings and transplanted stock listed under Evergreens.

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Barberry quoted above does NOT bear the wheat smut spore, and can be planted safely anywhere. No danger of being asked to dig it up.

ROSES.

HYBRED PERPETUALS—Med., \$1.00 each; 10 for \$8.50.

This class of roses are perpetual bloomers and hardy. **SORTS**—Frau Karl Dryushski (Wh.), Gen. Jaquinot (Red), Paul Neyron (Pink), Mad. Charles Wood (Rose), Stol de O'er (Tango). Others supplied.

HYBRED TEA—Same price as H. P., but plants are smaller.

This class bloom freely all season, in fact wonderful bloomers, but they are not so hardy as the H. P. class. **SORTS**—Clotilde Soupert (Red), Baby Ramblers (Red), Etoil de Lyons (Yellow), Gruss an Tiplits (Red), Kaiserine A. V. (White).

CLIMBERS—Baltimore Belle, Crimson Rambler, Dorothy Perkins, Illinois or Prairie Climbing Rose (*Rosa Setigera*), Wychmoss (Climbing Moss Rose). Price of Climbers, 2 years @ 50c.

Rosa Rugosa—2 yr., 50c; 10 for \$4.00.

SUNDRIES ROSES—Sweet Briar, R. Blanda, R. Lucida; 3 yr. heavy plants in either, No. 1, 60c; strong 2 yr. plants, 50c.

MOSS ROSES—2 yr. No. 1 @ 50c; lighter plants, 35c and 40c.

ROSA Humulis and **R. Carolina**—We can collect at low price, if wanted. Each 20c; 10 for \$1.50; 100 for \$6.00; 1000 for \$50.00.

VINES.

CLEMATIS—Large Flowering, Perpetual Bloomers—Jackmanii (Purple), Mad. Andre (Red), Herryii (Wh.)—2 yr. @ 75c each; 3 for \$2.00.

CLEMATIS, Paniculata, White, Fragrant—2 yr., 50c; 10 for \$4.50.

CLEMATIS, Native, C. Virginica (Virgin's Bower), Viorna (Leather Flower)—35c each; 10 for \$2.50; 100 for \$17.50.

Begonia Radicans (Trumper Creeper)—25c; 10 for \$2.00.

EUONYMOUS Obvatus, "Trailing Waahoo," Rooted Layers—15c; 10 for \$1.00.

CLEASTRIS Scandens, "Bitter Sweet"—25c; 10 for \$2.00; 100 for \$12.00.

GRAPES, Wild—See under Grapes.

HONEY SUCKLES, Wild, Halls Japan, Red Trumpet and Yellow Trumpet—3 yr. @ 50c; 2 yr. @ 30c.

HOP VINES—15c; 10 for \$1.00; 100 for \$7.00.

IVY, Am. or Virginia Creeper, or Englemanii (Clings)—2 yr., 30c; 1 yr., 15c.

IVY, Boston—2 yr. @ 50c; 10 for \$4.75; 1 yr. @ 30c; 10 for \$2.50.

MATRIMONY VINE—25c; 10 for \$2.00.

WISTERIA, Am. Purple—2 yr. @ 40c.

WISTERIA, Chinese, White or Blue—3 yr. @ 50c.

MADERA Tubers—20c; 3 for 50c.

CINNAMON VINES—15c; 2 for 25c.

EVERGREENS.

We have a splendid lot of these. We have a good assortment, and splendid stock. Following stock is all transplanted, most of it twice transplanted, and some of it three times and four times transplanted. Seedling stock listed after these, to those interested.

AMERICAN ARBOR VITAE—6—12 in., 15c; 10 for \$1.25.

AMERICAN ARBOR VITAE—12—18 in., 25c; 10 for \$2.00; 100 for \$17.50.

AMERICAN ARBOR VITAE—18—24 in., 40c; 10 for \$3.00; 100 for \$25.00.

AMERICAN ARBOR VITAE—2—3 ft., 60c; 10 for \$5.00; 100 for \$40.00.

AMERICAN ARBOR VITAE—3—4 ft., \$1.50; 10 for \$10.00; 100 for \$90.00.

AMERICAN ARBOR VITAE—4—5 ft., \$3.00; 10 for \$25.00; 100 for \$200.00.

AMERICAN ARBOR VITAE—5—6 ft., \$4.00; 10 for \$35.00.

AMERICAN ARBOR VITAE—6—8 ft., \$6.00; 10 for \$50.00.

We have several hundred of these in 5 ft. up that are good, vital trees, but burned some below, from being too dense. For Windbreak or other purposes where

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immediate symmetry and denseness is not a matter of importance, they are as good as any. Shall be glad to quote low prices on any amount you can use on request. Unsold ones will be thinned and pruned back this season.

CEDAR, RED—Our Only Native Evergreen.
CEDAR, RED—3—4 ft., \$1.50; 10 for \$10.00.
CEDAR, RED—4—5 ft., \$2.50; 10 for \$20.00.
CEDAR, RED—5—6 ft., \$3.50; 10 for \$30.00.
CEDAR, RED—6 ft. up, \$4.50; 10 for \$40.00.
FIR, BALSAM—12—18 in., 30c; 10 for \$2.50.
FIR, BALSAM—18—24 in., 50c; 10 for \$4.00.
FIR, BALSAM—2—3 ft., 60c; 10 for \$5.00.
FIR, BALSAM—3—4 ft., \$1.50; 10 for \$12.50.
FIR, BALSAM—4—5 ft., \$3.00; 10 for \$25.00.
FIR, BALSAM—5—6 ft., \$4.00; 10 for \$35.00.
FIR, BALSAM—6—8 ft., \$6.00; 10 for \$50.00.
FIR, SILVER—6—12 in., 50c; 12—18 in., \$1.00; 2 ft., \$1.50.
HEMLOCK, SPRUCE—6—12 in., 20c; 10 for \$1.75.
HEMLOCK, SPRUCE—12—18 in., 35c; 10 for \$3.00.
HEMLOCK, SPRUCE—2—3 ft., \$1.00; 10 for \$9.00.
HEMLOCK, SPRUCE—3—4 ft., \$2.50; 10 for \$20.00.
HEMLOCK, SPRUCE—4 ft. up, \$5.00; 10 for \$40.00.
PINE, White—18—24 in. @ 50c; 2—3 ft. @ 75c.
SPRUCE, NORWAY—2—3 ft., 60c; 3—4 ft., \$1.00.
SPRUCE, WHITE—12—18 in., 20c; 10 for \$1.50; 100 for \$12.50.
SPRUCE, WHITE—18—24 in., 30c; 10 for \$2.50; 100 for \$22.50.
SPRUCE, WHITE—2—3 ft., 50c; 10 for \$4.50; 100 for \$40.00.
SPRUCE, WHITE—3—4 ft., \$1.00; 10 for \$9.00.
SPRUCE, WHITE—4—5 ft., \$2.50; 10 for \$20.00.
SPRUCE, COLORADO BLUE—SELECT BLUE, B. & B. included in price:
12—18 in., \$1.50; 18—24 in., \$2.00; 2 ft. up, \$3.00.

SPRUCE, COLORADO—GREEN SPECIMENS. Not bailed at this price. Some turn blue later. 12—18 in., 50c; 18—24 in., 75c; 2—3 ft., \$1.00.

ALL EVERGREENS, especially 3 ft. up in size, are surer of growing and handle better for having solid ball of earth dug with roots and this ball burlapped on to insure safe arrival. This is B. & B. referred to in above. If you wish us to do this, we will do so at the cost of doing it. It adds from 15c to \$2.00 to the cost of digging and handling them. Also freight is materially increased, owing to the much greater weight. Arbor Vitae and some others have many fine roots, and adhere to earth well, without burlapping. This only adds a little to the cost of the job. If you order us to do either, we shall make the charges as light as we can to avoid loss. Please be sure to state whether you want your Evergreens sent B. & B., earth adhering or clean roots. We shall follow your instructions.

Seedling Evergreens.

These are pulled from the woods in Northern Michigan by our experienced collector. It is usually the last of April, or early May before they come. We use the smaller sizes to grow on into salable stock here in the nursery. Usually we grow them two years in our shaded beds, then plant them out in the open rows. We sell many to planters, especially for hedging purposes. Hundred lots are F. O. B. here, or mailed directly to you, postage paid. Thousand lots are F. O. B. Northern Michigan, purchaser to pay Express. If you can use in 10,000 lots or up, send lis tof sorts and sizes for special quotation.

PRICES for PULLED Evergreen Seedlings, White Pine, White Spruce, Hemlock or Balsam Fir. If you want them DUG instead of Pulled, add 50 per cent.

4—8 in., per 100, \$3.50; per 1000, \$25.00
8—12 in., per 100, \$4.00; per 1000, \$22.50.
1—2 ft., per 100, \$7.00; per 1000, \$60.00.

We can do larger stock, but advise the smaller ones in this stock. If interested in larger seedlings, we will quote on them.



Deciduous Seedlings.

We supply a lot of these to Nurserymen and large planters in forestry. Among others we can do Red Oak, White Oak, Am. Beech, Sweet Gum, Sugar Maple, White Ash, and others. If interested in these, let us know the sizes and sorts, as well as approximate amounts, and we will quote on them.

TENDER BULBS.

These must be planted in the spring and kept in cellar over winter, as they will not stand the winter.

CANNAS: Dormant Bulbs—10c each; \$1.00 per dozen.

Sorts—Florence Vaughan, David Harum, a splendid Pink, Charles Henderson, and an orchid flowering yellow.

Caladium Esculatum ("Elephant's Ear")—Bulbs ranging from 20c to \$1.00 each.

Dahlias: Divisions—20c each; 3 for 50c; \$1.75 per doz. Yellow, White, Pink, Red.

Gladiolas: Florist's Mixture, 10c; 3 for 25c; 75c doz.; \$4.00 per 100.

Tube Roses—10c; 10 for 50c.

HARDY PERENNIALS.

These are neglected in our plantings. They have their right place in ornamentation. They give variety, and may be arraigned to make a showing throughout the season. Many of these, and others we get, are splendid "Cover plants" used under shrubs or trees to make a splendid showing early while the regular plants are getting into action. Some require shade to succeed, others part sun, and still others, the greater part of them, need full sun positions. If unfamiliar with the sorts, better let us help you in making your selections. We issue a very complete list of all Wild Plants. If interested, shall be glad to send it to you.

Following sorts @ 10c; 3 for 25c; 10 for 75c. Ask for prices on larger lots—Anemone, Blue Bells, Bouncing Bet, Butter and Eggs, Blood Root, Native Coreopsis, False Dragon Head, Dutchman's Breeches, Yellow Day Lily, (S. or D.), Dwarf Larkspur, Monarda (3 sorts), Stone Crop, Spiderwort, Trillium (Season June to Nov., 4 sorts), Violets, Acme Ferns, Iris 2 eye plants, except Jap., Lily of the Valley and Mixed Phlox.

Following 15c; 2 for 25c; 10 for \$1.00. Larger lots quoted—Asters, Beards-tongue, Blazing Star (2 sorts), Button Snake Root, Bunch Flower, Cone Flower (Purple), Columbine (Native), Cardinal Flower, Chrysanthemum, Ox Eyed Daisy, Most of the Ferns, Fire Pink, Golden Glow, Harebell Hyabiscus, All Iris Excepting Japs in 3 Eye Plants, Blue Day Lily, Lillum Philadelphicum, Lemon Lily, Lychinus, Milkweeds, Phlox, separate colors and native sorts, Shooting Star, Yucca Lily, Zebra Grass (Grass).

Following 25c; 3 for 50c; 10 for \$1.50—Coreopsis Lanceolata, Chrysanthemum, "Golden Queen," Caledine Poppy, Large Bleeding Heart, Lilium Philadelphicum, or rare Ferns, Jap. Iris (4 sorts), White Day Lily, Poenas (Wh. and Pink).

Following 35c Each—Poenas Red, Poenas Fringed Leaved.

Remember our very complete list of ALL WILD PLANTS. It gives the botanical names and common names of each plant, locations it covers in nature, color of flower, date of blooming, price, and where we get out stock from. If interested in it, we will be glad to send it. Also our new list of them as soon as issued this summer.

SPRAYING MATERIAL.

We handle only standard material. It is too expensive to put it on to run risks on material. Prices hold so long as stock lasts. We think we have enough to run through the season. If not, prices may be reduced or advanced on further purchases.

DRY LIME-SULPHUR—No waste by evaporation, freezing, etc. 25 lb drums, \$4.00; 100 lb drums, 15c lb. For dormant spray use 12 lb to 50 gallon. bbl. For summer spraying use one-fourth or 3 lb for 50 gal along with the arsenate of lead.

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LIME-SULPHUR SOLUTION—Bbls. here @ 30c gal. and \$2.50 for barrel, which will be refunded when barrel is returned to us. Same F. O. B. St. Louis, 24c gal. and \$2.50 for barrel. One-half barrels of about 30 gal., 2c per gallon more and \$2.00 for the barrel. Barrels contain about 50 gal. For dormant spraying 5 gal. to 50 gal. bbl. or 1 and 9. For summer spraying, one-fourth as strong, or 1½ gal. to bbl. **SMALLER LOTS**—35c gal., purchaser furnishing container.

DRY ARSENAL OF LEAD—5 drums @ 50c lb; 1 lb tin @ 60c lb; ½ lb can 35c.

NICOTINE-SULPHIDE—½ lb tins, 85c; used 1 to 400 for lice in summer..

SULPHO-TOBACCO SOAP—3 oz., 10c; 8 oz., 20c; 1 lb 35c. Best for Roses, etc.

PRATT'S SCALECIDE—Per gal., \$1.30; 5 gal. for \$6.25, purchaser supplying container. This material is especially effective for scales, being oily, it spreads with each rain, while Lime-Sulphur does not, in killing strength.

TOBACCO DUST—\$5 per cwt., F. O. B. Peoria, Ill.; 10c lb, 3 lb for 25c here.

Tree Wrappers Should Be Listed at Least.

WOOD VENEER TREE WRAPPERS—Best for protection against rabbits. Also convenient to protect trunks from sun and single trees in summer. They are 10x20 inches, roll readily when damp, last 1 to 5 years. Cut slot in edge to hold wire up. Cottonwood, 12 for 25c; \$1.50 per 100; \$12.50 M. Yellow Poplar, \$3.00 per 100; \$25.00 M.; 12 for 40c.

LANDSCAPING.

We are prepared to take care of you in this, too. If we cannot get time to attend to your job, or think it too difficult for our force, we can supply men that can do it at a reasonable price for the service rendered. It is no more a matter of some landscape work about the homes. It is imperative to make your home as pleasant as the city presents, or you can't hope to keep the boys and girls on the farm.

If, for any reason, you have found dissatisfaction in dealing with us, or in our goods, let us know of it. We WANT to adjust these things. We want only friends of our customers. We must insist, however, on your being JUST with us, as we wish to be with you.

We can give no guarantee of stock growing. Too many things can and do operate to ruin stock after it leaves our hands. We DO guarantee that stock is vital and of the grade charged for when leaving our hands. We make mistakes—we are human—but "not intentionally." We want to correct mistakes. In the rush of the packing season, when many comparatively new men must be used, mistakes are inevitable. Don't "grouch" at us, let us adjust it and remain friends.